

# William F. Terminello

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September 24th 2020  
Application for Employment

To whom it may concern,

I am writing to express my interest in employment with your organization. I believe that my experience leading small and large teams, often in complex and technical areas, for the U.S. Navy over the past 10 years has prepared me for learning a new role.

I have had an interest in aviation and the military since I was a kid. I earned my private pilot's license while I was in high school working to pay for my lessons. I was afforded the opportunity to attend the United States Naval Academy where I earned my degree in General Engineering. After graduating I have spent the last decade flying P-3's and as an officer in the U.S. Navy. I recently left active duty and my family has chosen New Hampshire as our home. We had our move delayed due to the pandemic but are excited to have moved into a house in Mont Vernon where my wife will be a school teacher.

I have extensive experience managing personnel and operating equipment. I pride myself in being able to listen critically to the needs of other people, and almost as important, helping them understand what it is that they truly want or need to achieve their goals. I work very well with others, and know the importance of standardization and safety. Aviation is very intune with both of these skills due to the inherent risks involved.

I have spent the last almost two years working at a test and evaluation squadron. My primary responsibilities were the daily and long-term planning and execution of squadron operations and detachments. Supporting customers such as Department of Defense, Naval Aviation Enterprise, Missile Defense Agency, SpaceX and National Aeronautics and Space Administration has demonstrated my capacity to handle demanding and complex projects. I am well trained in ensuring that the needs of customers are addressed timely and appropriately.

I believe my flying experience, dedicated work ethic, discipline, and professional demeanor are in line with the skills you are seeking. I am confident that I can make a positive contribution to your team. I look forward to being considered for a position.

Sincerely,

Will Terminello

